



punto  
sud

Academy

Raising knowledge, sharing experiences, empowering organisations



A **learning hub** for international cooperation and humanitarian aid programmes.

## OUR UNIQUENESS



Experienced trainers



Most advanced training methodologies



Continued support to learners' community



Best quality-price ratio

### The PuntoSud Academy is the **PuntoSud learning department.**

For over 20 years, we've been developing the careers of professionals and volunteers working within NGOs, UN agencies, the European Commission, and member states' national agencies, supporting them in dealing with international development and humanitarian aid programmes.

We are committed to **making cooperation** among grant-recipient organisations and donor agencies more efficient and collaborative.

Through our activities, we aim **to boost knowledge and empower organisations** to develop their own internal control systems to ensure a more efficient use of resources.

Since 2008, the Academy has been the **official partner of the European Commission** for the provision of training and helpdesk services geared towards all DG ECHO partners and staff.

# OUR SERVICES

We are specialised in the design and delivery of learning experiences related to access to EU funding, EU project cycle and grant management, financial management, internal control and accountability systems.

## — Face-to-Face and Virtual classroom training

**Interactive** environments for **sharing practical ready-to-use** information and tools with participants through **participatory** and custom-tailored approaches.

## — Webinars

Short **live lectures** enriched by pools, question-and-answer sessions and quizzes.

## — Learning Plans

Blended training composed by (virtual/ F2F) classroom training, eLearning and webinars combined to provide **high competences** and **master** the subjects of interest.

## — In-house training

Courses **tailored** on the organisation's **specific needs** and preferred methodology. They can take the form of learning plans.

## — eLearning

**Self-paced** courses, based on **dynamic** presentations, **interactive** quizzes and case studies.

## — EU Grants Learning HUB

A **community** of professionals to **learn** and **share** information, practices and updates on the **EU rules** and **procedures**.

## — Helpdesk

Constant support and advice on **EU grant management rules** and **procedures**.



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More than 20 years of experience in  
delivering training services all over the world.

the value of  
EU contribution

included  
budget

the logframe  
and

by the call for  
proposals

costs that are  
necessary

incurred during

Impacts  
are long term  
effects  
of the Action

are short term  
and

Outcomes

In the full  
application

The full  
application  
when preparing the  
budget

To be eligible  
to the eligible  
activities

to be eligible  
to the eligible  
activities

to be eligible  
to the eligible  
activities